



CROWN ASIA CHEMICALS CORPORATION[®]

2022 HIGHLIGHTS

WEBSITE : <https://crownpvc.com.ph/>



PLANT ADRESSES:

- **Bulacan** – Km 33 McArthur Highway, Bo. Tuktukan, Guiguinto, Bulacan
- **Valenzuela** – ITC Compounds, Canumay, Valenzuela City, Metro Manila

SALES:

- **Valenzuela** – ITC Compounds, Canumay, Valenzuela City, Metro Manila | (02) 8277-0880
- **Cebu** – Unit # 6 Zone Sibuyas, Brgy. Pakna-an, Mandaue City, Cebu
- **Davao** – Purok Virgo Licanan St., Brgy. Lasang, Davao City | (082) 234-3239 | 0917-880-1674

ADMINISTRATIVE OFFICE:

- **Quezon City** – Room 506 and 508 President Tower, 81 Timog Ave., Quezon City | (02) 8283-8719

- **Website** <https://crownpvc.com.ph/>
- **Facebook** <https://www.facebook.com/crownpipesphpvc>
- **Instagram** <https://www.instagram.com/crownpipesph/>
- **Twitter** <https://twitter.com/CrownPipesPH>



SALES RETAIL PARTNERS:

ALL HOME BRANCHES:

- AGRO
- ANTIPOLO
- BACOLOD
- BATAAN
- SJDM, BULACAN,
- BUTUAN
- CABANATUAN
- CAGAYAN DE ORO
- CAUAYAN
- CEBU
- DAANGHARI
- DASMARINAS
- EVIA
- GAPAN
- GENERAL TRIAS
- GENSAN
- GLOBAL SOUTH
- ILOILO
- IMUS
- KAWIT
- KORONADAL
- LAS PINAS
- LIBIS
- MALOLOS
- MINTAL, DAVAO CITY
- NAGA
- NORTH MOLINO
- PAMPANGA
- QUEZON CITY
- SAN ILDEFONSO
- SANTIAGO
- SILANG
- STA MARIA, BULACAN
- STA ROSA
- STO TOMAS
- TAGUIG
- TANZA
- VIBAL
- WCC SHAW

RHC BUILDERS WAREHOUSE:

- GUIGUINTO
- MALOLOS
- SAN JOSE DEL MONTE
- TAGAYTAY
- DAU
- NOVALICHES
- DASMARINAS
- NORZAGARAY

ROBINSON'S HANDYMAN

- CALINDAGAN, DUMAGETE
- CALAPAN, ORIENTAL MINDORO
- ROXAS, OCCIDENTAL MINDORO
- SAN JOSE, OCCIDENTAL MINDORO



BOARD OF DIRECTORS 2021-2022

<i>Executive Chairman</i>	–	Walter H. Villanueva
<i>Independent Director</i>	–	Ernesto Alberto
<i>Independent Director</i>	–	Marie Therese Santos
<i>Independent Director</i>	–	Fernando S. Lopez
<i>Executive Director</i>	–	Tita P. Villanueva, CPA
<i>Executive Director</i>	–	Nicasio T. Perez
<i>Executive Director</i>	–	Derrick P. Villanueva
<i>Executive Director</i>	–	Hans Joseph T. Perez
<i>Non-Executive Director</i>	–	Eugene H. Lee Villanueva



SUMMARY OF FINANCIAL POSITION

In Millions (PHP)	2020	2021	2022	Increase (decrease)
Current Assets	1,040.02	1,286.52	1,371.72	6.62%
Noncurrent Asset	596.68	715.09	704.21	-1.52%
Total Assets	1,636.70	2,001.61	2,075.93	3.71%
Current Liabilities	284.46	322.70	230.04	-28.71%
Noncurrent Liabilities	73.58	90.03	85.53	-5.00%
Total Liabilities	358.04	412.73	315.57	-23.54%
Total Equity	1,278.66	1,588.88	1,760.36	10.79%
Total Liabilities & Equity	1,636.70	2,001.61	2,075.93	3.71%



SUMMARY OF REVENUE AND INCOME

In Millions (PHP)	2020	2021	2022	Increase (decrease)
REVENUES	1,117.69	1,740.85	1,760.82	1.15%
GROSS PROFIT	345.54	478.57	542.03	13.26%
Operating Expense	171.67	190.10	241.04	26.80%
OPERATING INCOME	173.87	288.47	300.99	4.34%
PROFIT BEFORE TAX	173.29	295.59	306.32	3.63%
NET PROFIT AFTER TAX	121.25	224.31	228.90	2.05%



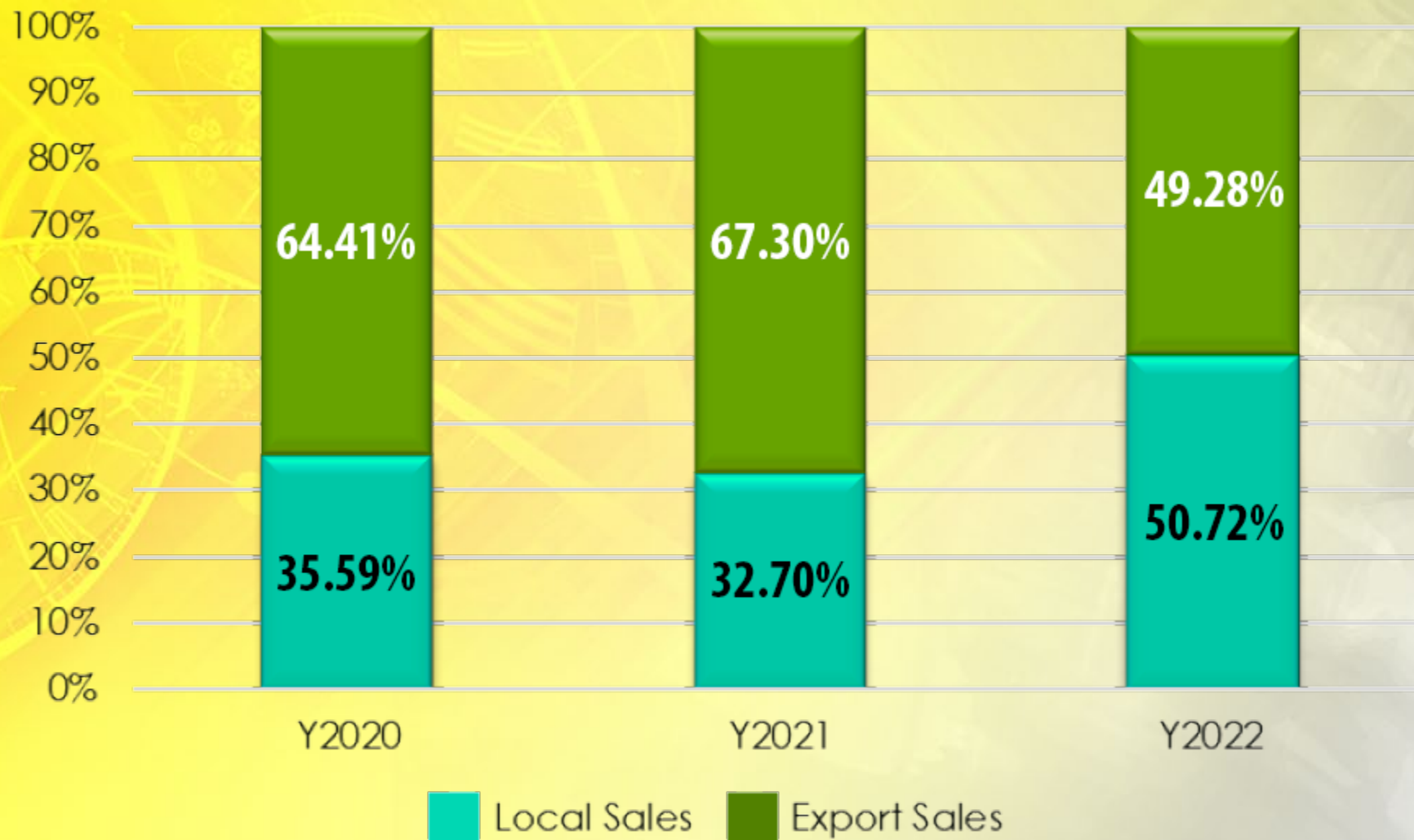
KEY PERFORMANCE INDICATORS

	2020	2021	2022
Current Ratio	3.66x	3.99x	5.96x
Total Liabilities to Equity Ratio	0.28	0.26	0.18
Days Inventory	228 days	169 days	210 days
Days Receivable	84 days	63 days	65 days
Days Payable	101 days	67 days	56 days
Book Value per Share	2.09	2.60	2.88
Earnings per Share	0.20	0.37	0.37



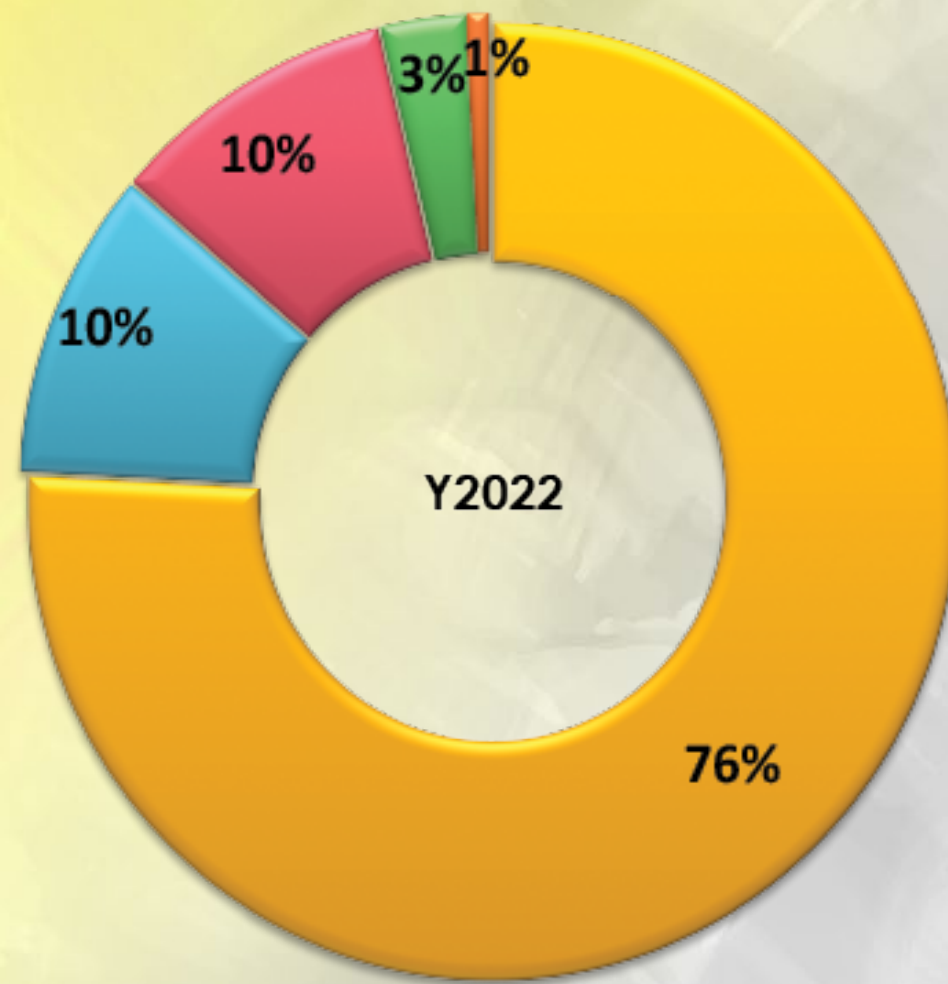
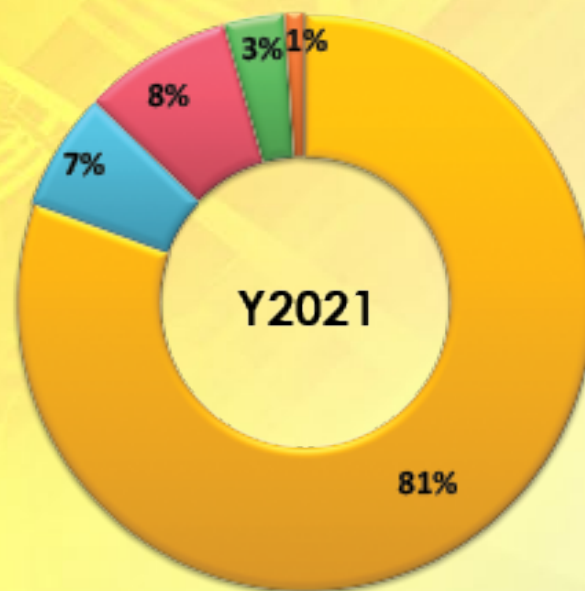
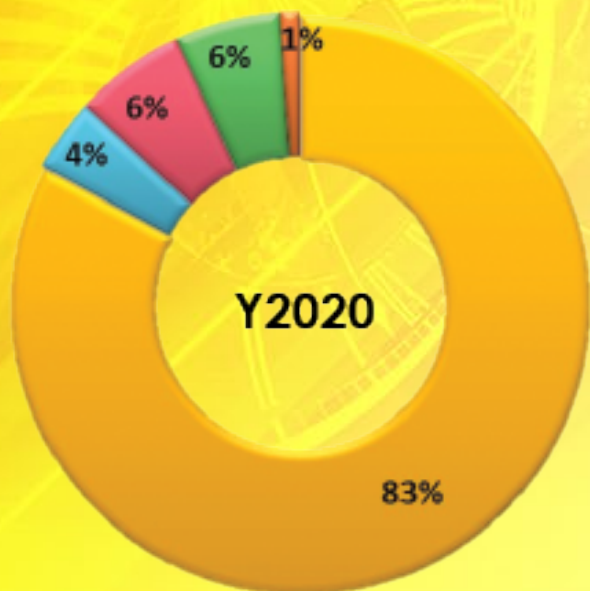
PVC COMPOUND LOCAL AND EXPORT SALES

(Share in Compounds Division's Business)





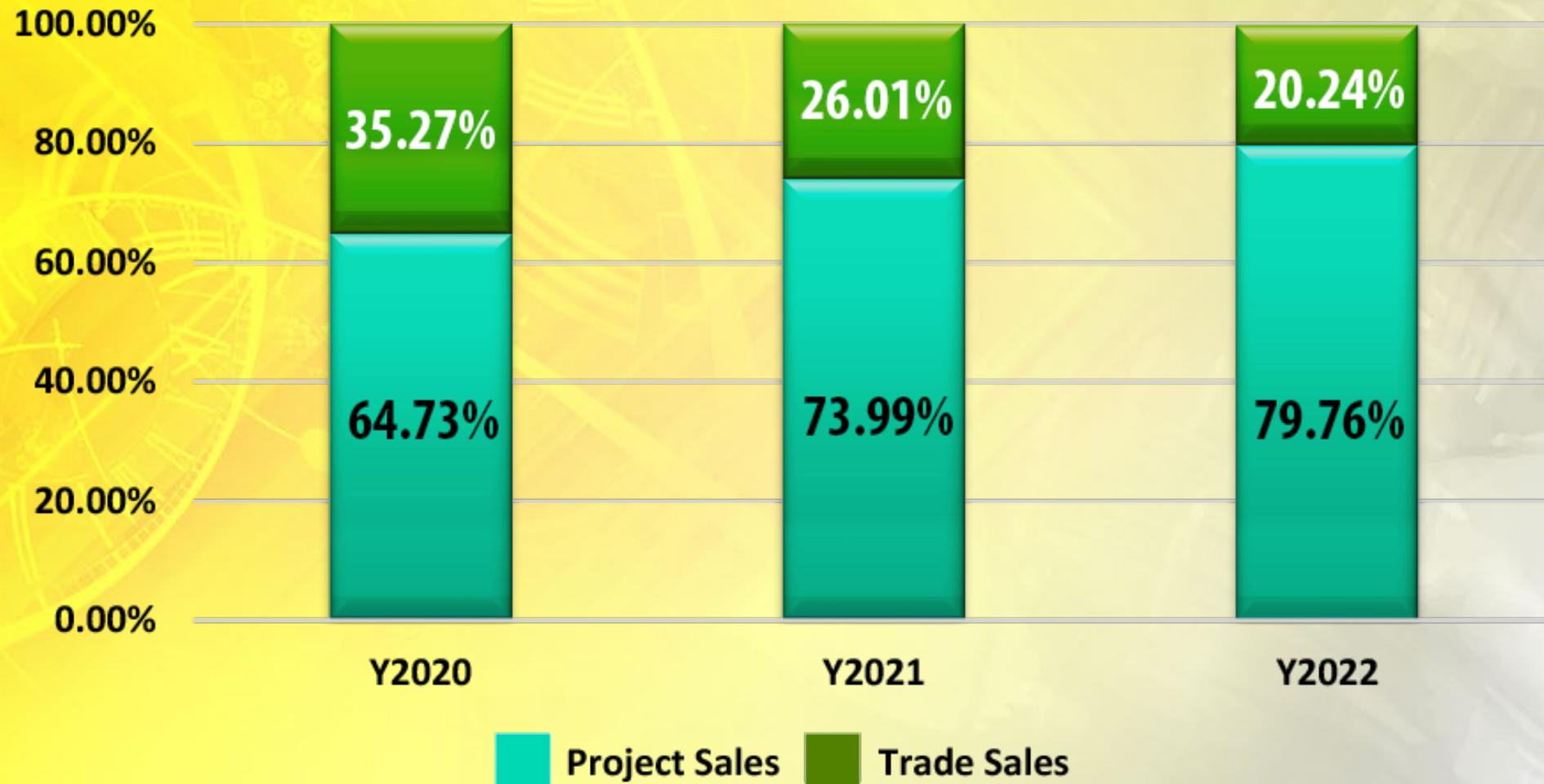
PVC COMPOUND SALES BY PRODUCT APPLICATION





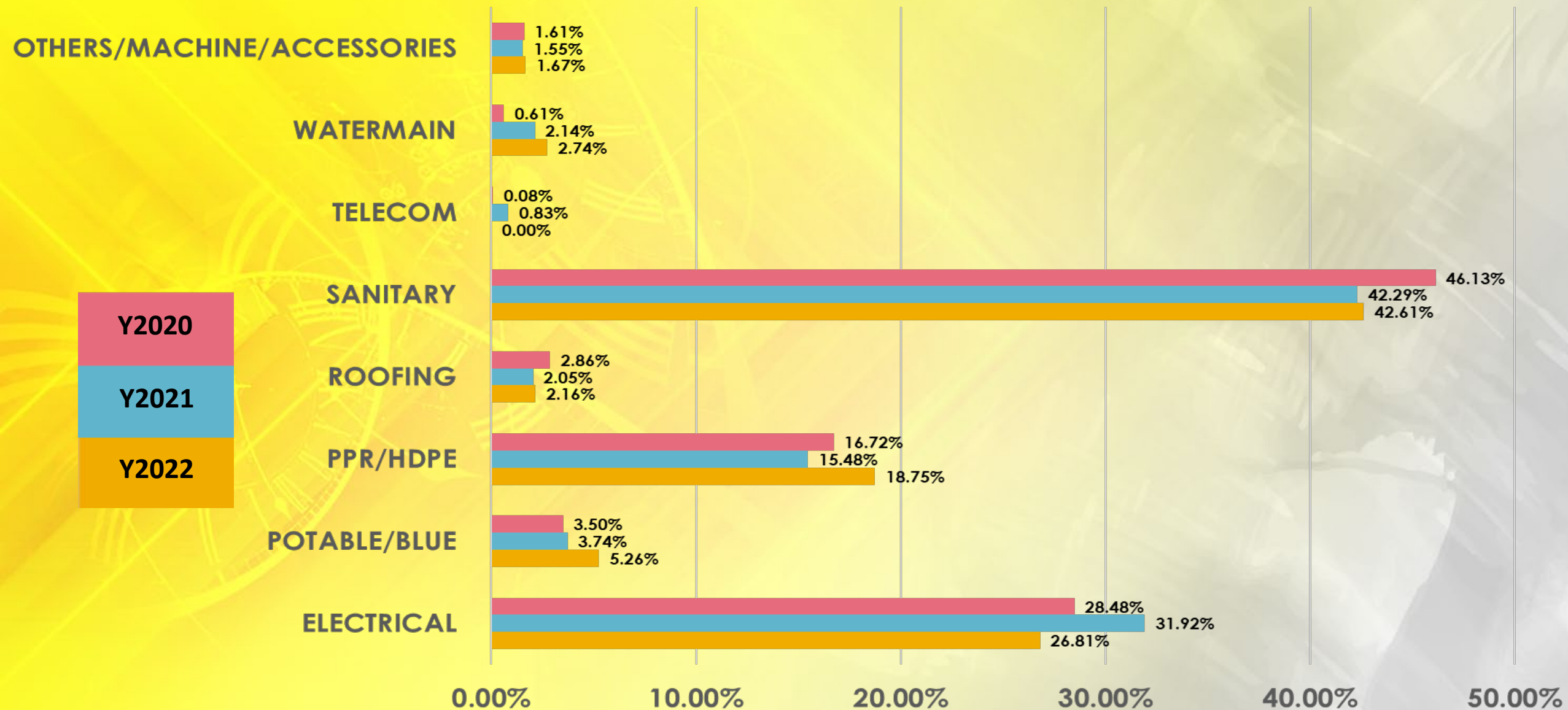
PVC PIPES PROJECT AND TRADE SALES

(Share in Pipes Division's Business)





PVC / PIPES PRODUCT GROUP SALES





PVC / PIPE MARKET CATEGORIES

INFRASTRUCTURES

- EXPRESSWAYS
- SUBWAYS
- RAILWAYS
- AIRPORTS
- DAM

TRADE

- DISTRIBUTORS
- WHOLESALERS
- DEALERS
- REGIONAL SALES DEPOT
- MODERN TRADE / RETAIL

LOCAL GOVERNMENT

- WATERWORK SYSTEMS
- CONVENTION CENTER

INSTITUTIONAL

- HOSPITAL/HEALTH INSTITUTIONS
- SCHOOLS
- CHURCHES

COMMERCIAL

- MALLS
- MIXED USE DEVELOPMENTS
- TOWNSHIPS
- OFFICE BUILDINGS
- SUPERMARKETS
- BPO

INDUSTRIAL

- SOLAR POWER/BIOMASS PLANTS
- BIOMASS PLANT
- MANUFACTURING PLANTS
- RECYCLE PLANT
- WAREHOUSES

TOURISM

- HOTELS
- RESORTS

RESIDENTIAL

- CONDOMINIUMS
- TOWNHOUSES
- SUBDIVISIONS
- AFFORDABLE HOUSING

MODERN TRADE / RETAIL

- PARTNER CHAIN OUTLETS

LAND DEVELOPMENT

- FIBER OPTIC
- WATER SYSTEM
- RECLAMATION PROJECTS



2023 PLANS AND ONGOING BUSINESS ACTIVITIES

1. Property acquisition.
2. Launching new pipe product.
3. Capacity expansion.
4. Risks mitigation.
5. Collaborative approaches with stakeholders.
6. Growth with new products.
7. Market segment expansion.
8. Wider geographic sales coverage marketing teams.
9. Strengthen branding
10. Enhance cyber security measures.
11. Re-engineer Corporate Organization.
12. Succession planning.
13. Modern Trade outlets expansion
14. Distribution system expansion
15. Human resource, training and development.
16. Employee health, safety and wellness
17. Revisit operation policies and working manuals



Mobility and Transport

**Work Spaces
and Residences**



Commercial



Alternative Energy



Mixed-use Development



Tourism



Education



Water Sources

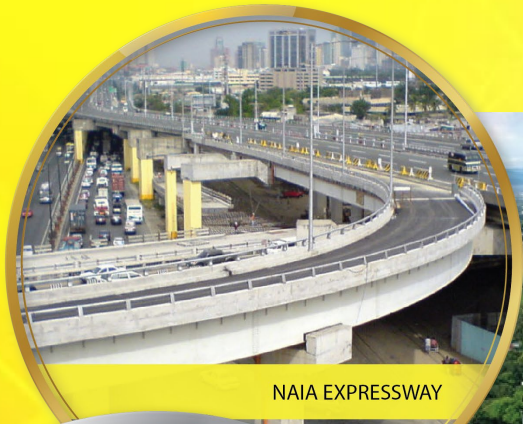
Health and Wellness



Digital Communication




CROWN[®]
**SUPPORT PROGRESS
AND ECONOMIC GROWTH**



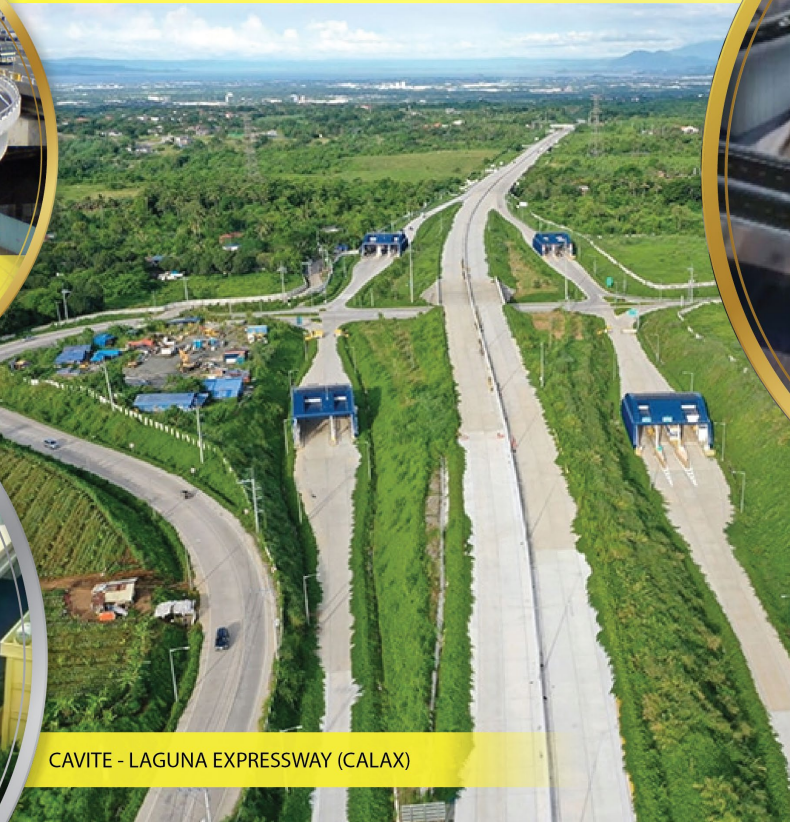
NAIA EXPRESSWAY



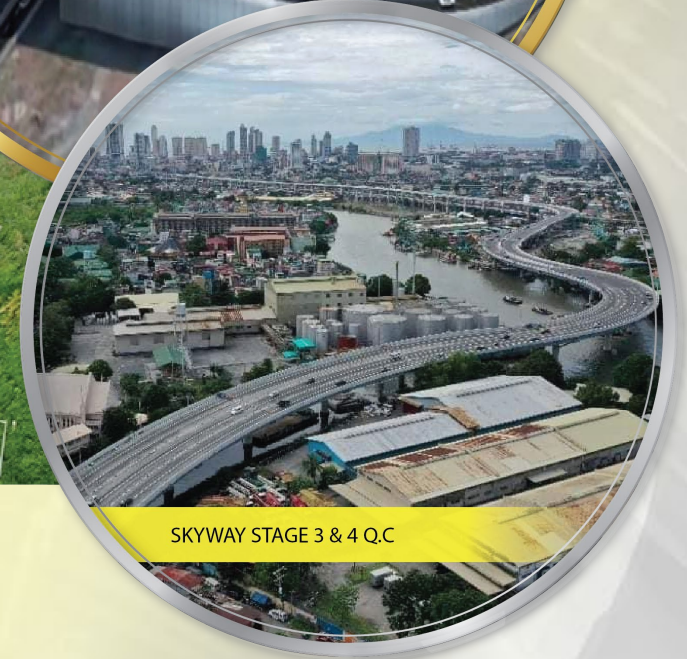
C5 SOUTH LINK EXPRESSWAY



NLEX-SLEX CONNECTOR ROAD SECTION 1



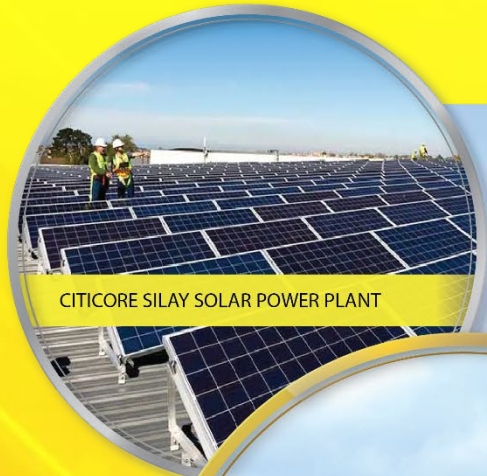
CAVITE - LAGUNA EXPRESSWAY (CALAX)



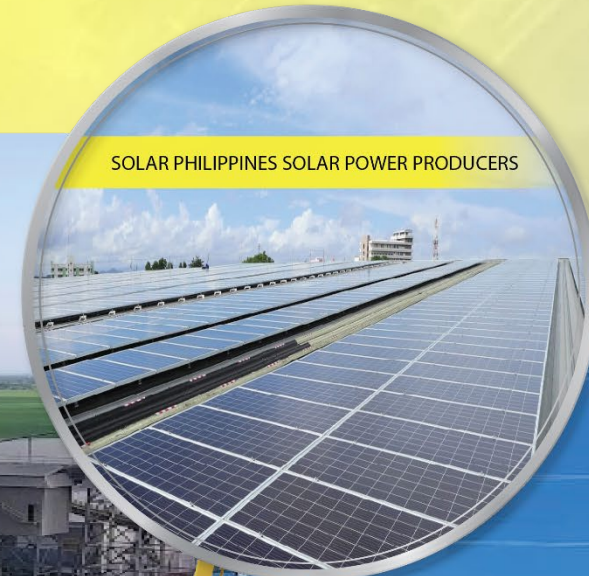
SKYWAY STAGE 3 & 4 Q.C

MOBILITY AND TRANSPORT

CROWN provides pipes and fittings to major transportation infrastructure projects that support economic improvement and facilitates faster movement of people, goods, and services. Thru these projects, existing and future transport lines will eliminate delays in delivery transactions, interruptions with traveling, and shortage of goods. Creating an efficient transportation infrastructure is essential to connect different regions for the exchange of people, goods, and services. It is also important for the development of trade and commerce as well as for tourism.



CITICORE SILAY SOLAR POWER PLANT



SOLAR PHILIPPINES SOLAR POWER PRODUCERS



SAN BUENAVENTURA POWER PLANT



ISABELA BIOMASS POWER PLANT



MERALCO SUB STATION RENOVATION

ALTERNATIVE ENERGY

With the increasing demand for clean sustainable sources of energy, solar, hydro, energy, and power plants being developed around the country. These developments make available to consumers to adopt alternative forms of power generation - from residential homes to business establishment or industries that can generate reasonable returns over time while having a positive impact on our environment.



DIGITAL COMMUNICATION

CROWN helps to connect people thru its Telecom Pipes. Digital connectivity drives effective and sustainable transactions, allowing faster and more accurate transfer of volumes of data information needed for successful social and business networks. Thus, the digital world relies upon the well-protected optical wires and cables provided by CROWN Telecom Pipes.



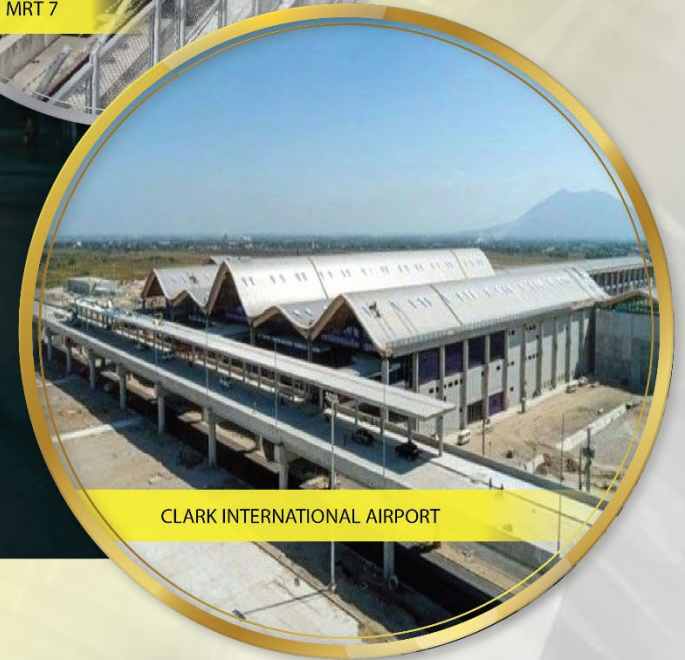
NORTH SOUTH COMMUTER RAILWAY



METRO MANILA SUBWAY PROJECT



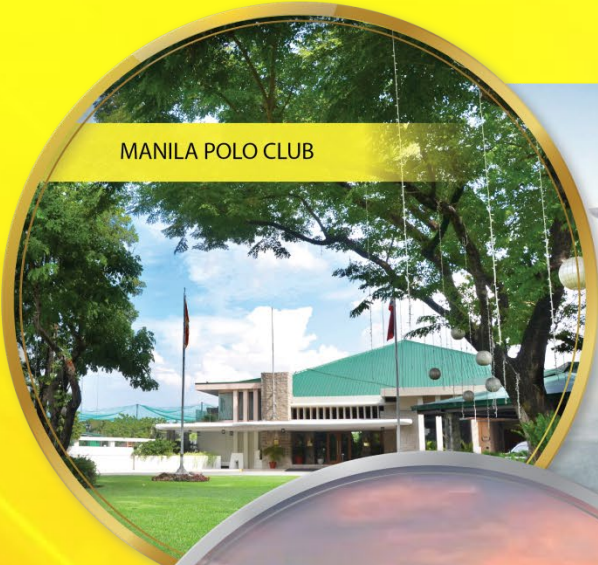
MRT 7



CLARK INTERNATIONAL AIRPORT

GATEWAYS

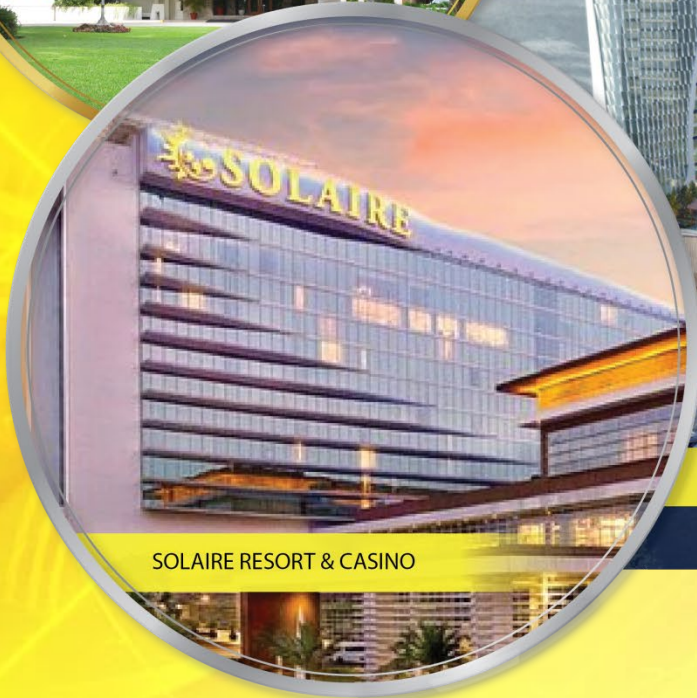
The Philippine government, as it opens to domestic and international travelers, continues the Build Build Build projects to improve its tourism and transportation infrastructure aiming to be a convenient gateway for leisure, business and for any people movement within the country. CROWN Pipes is part of the transportation industry in the country from railways, subways, and expressways.



MANILA POLO CLUB



SISIMAN BAY



SOLAIRE RESORT & CASINO



NUSTAR RESORT AND CASINO



MARRIOTT HOTEL

MARRIOTT
GRAND BALLROOM

TOURISM

Approaching the new normal, people are eager to travel, dine and unwind. The Philippine Tourism sector is now starting to flourish as new hotels open and more hotels and recreational businesses are being constructed. CROWN Pipes is used by big hotel developers for its world-class quality products that provides safety, security, convenience, and comfort.



ACE MEDICAL CENTER



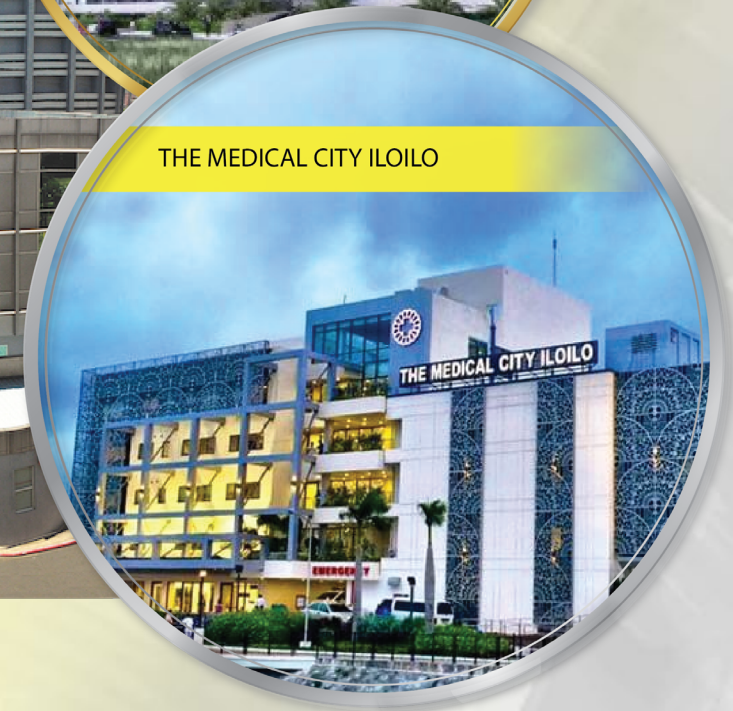
MARQUEE DOCTORS MEDICAL CENTER



UST HOSPITAL



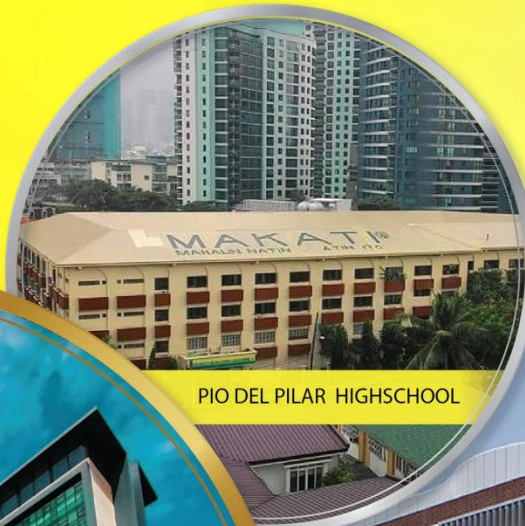
MAKATI MEDICAL CENTER



THE MEDICAL CITY ILOILO

HEALTH AND WELLNESS

Any country needs healthy people and the government must protect the well-being of the nation and its people. There are different improvements in the health services in the Philippines starting with renovations of old hospitals, the construction of new health facilities and medical centers. CROWN Pipes provide convenience, safety, and security to these health facilities, for their medical workers and patients.



PIO DEL PILAR HIGHSCHOOL



NEW ERA UNIVERSITY



FAR EASTERN UNIVERSITY



DELA SALLE HIGH SCHOOL BUILDING



UP RESILIENCE CENTER

EDUCATION

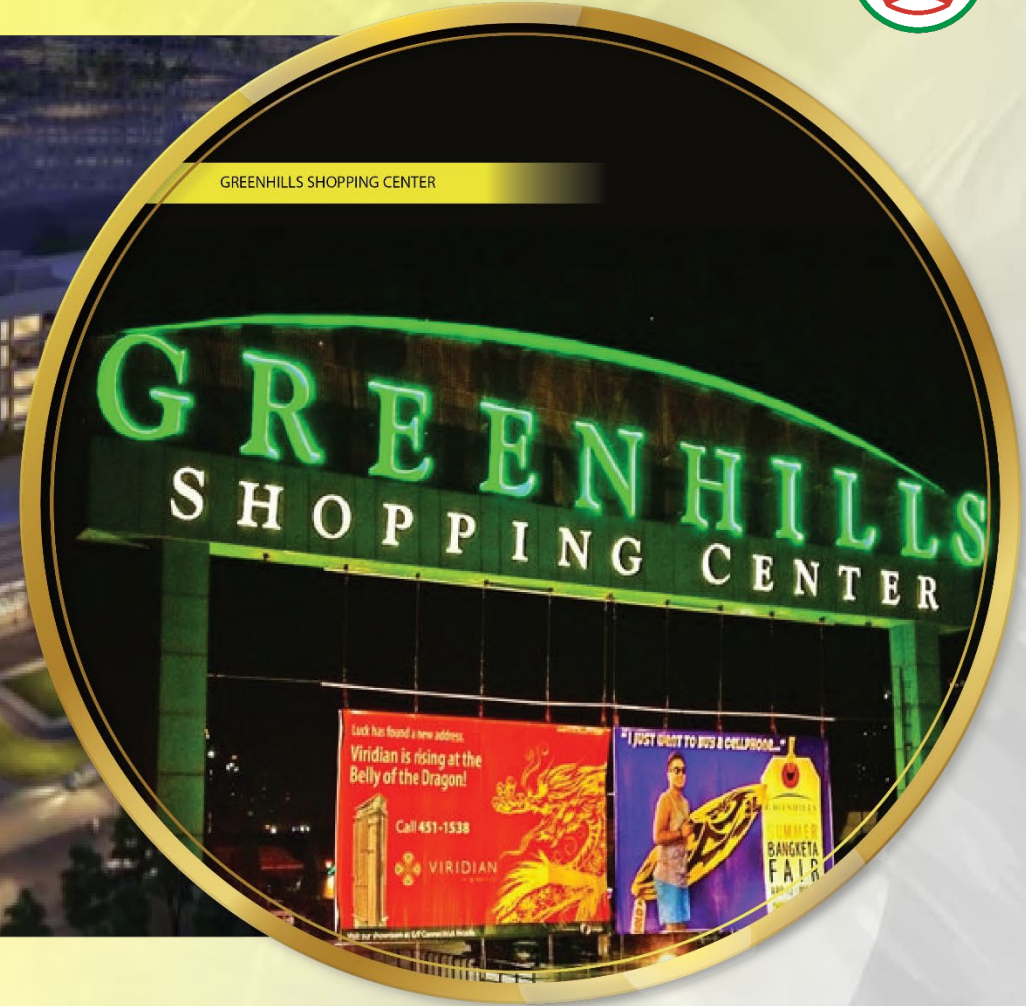
These condominiums projects have been continuously built to help address living requirements as total housing needs have been building up for years both in rural and urban areas. Contractors and designers recommend durable materials for long-lasting residential buildings. CROWN provides high-quality products from pipes to roofing, septic solutions, and Bath essentials to condominiums, offices, and residences. CROWN stands as a reliable and progressive partner for Filipino homes to provide comfort and quality for the next generation of users.



CITYMALL NORTHTOWN



GREENHILLS SHOPPING CENTER



SHANGRI-LA PLAZA

ESTANCIA MALL



COMMERCIAL

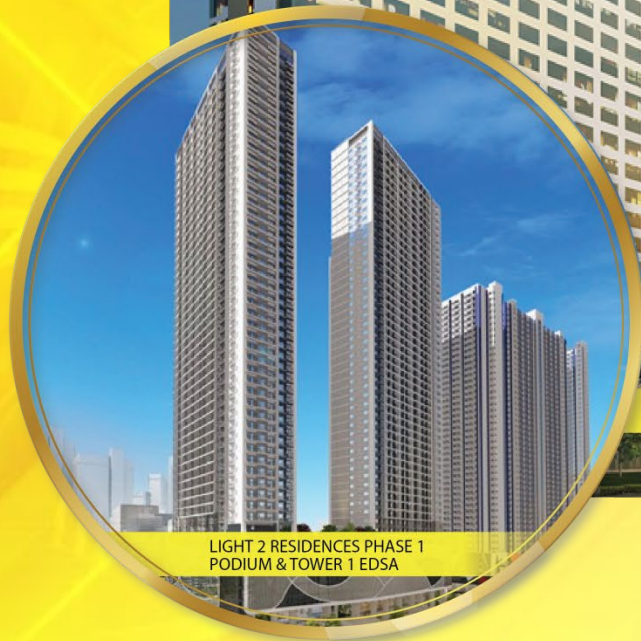
The mall industry is continually thriving from the metro cities to the provinces. Top mall developers are very cautious in the construction of these world-class commercial complexes and choose only the best construction materials that have the same world-class quality. CROWN Pipes is part of the development of these shopping malls that provides convenience and comfortable lifestyle experiences for both local and foreign visitors and shoppers in the country.



BRIDGETOWNE CAMPUS ONE



BONIFACIO STOP OVER



LIGHT 2 RESIDENCES PHASE 1
PODIUM & TOWER 1 EDSA



VERTIS NORTH



CHELSEA PARKPLACE

WORK SPACES AND RESIDENCES

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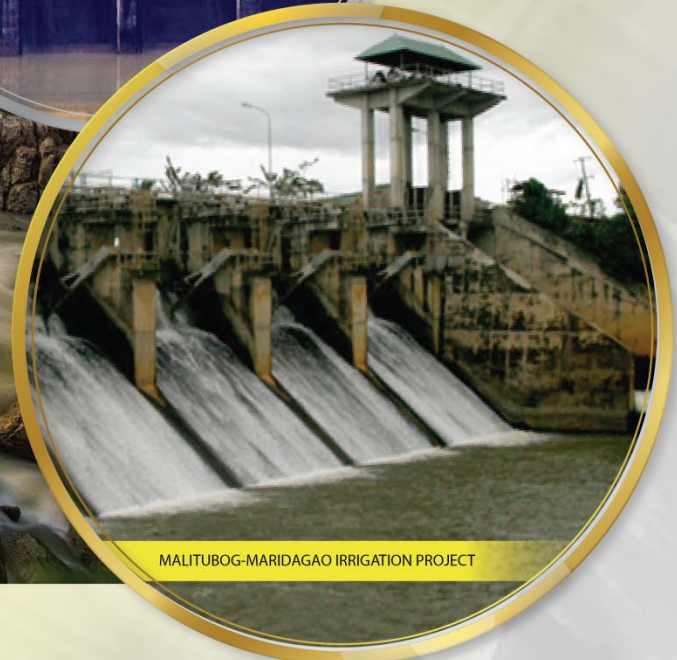


MIXED-USE DEVELOPMENT

Mixed-use Developments are considered the future of property and home ownership. Property developers offer convenient modern living in the provinces or cities with residents are given access to facilities not only for living but for working, leisure, education, religion, and health and wellness. CROWN Pipes and all the other CROWN construction-related products are part of these township developments in the Philippines.



WAWA DAM



WATER SOURCES

Thru the development of water resources and irrigation, sustainable solutions to have access to clean water, communities in the farthest region, and high and remote places were able to have a drinking water source. The improvement of water supply and sanitation and proper water management can help improve the economic growth and the health of the people. CROWN PPR, HDPE, Infrablue, and Safe Blue pipes and fittings play a key part in bringing clean water resources to rural and urban areas.



CROWN ASIA CHEMICALS CORPORATION®

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External Auditor

Punongbayan & Araullo

Transfer Agent

Professional Stock Transfer Inc.

Legal Counsels

Tan Venturanza Valdez Law Offices

Chato & Vinzons-Chato Law Offices

Alburo Law Offices

Thank you!